

**UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA**

TRUSTEES OF THE NEVADA RESORT
ASSOCIATION, LLC., *et al.*

Plaintiffs,
VS.

SHEPARD EXPOSITION SERVICES, INC.,

Defendant.

Case No.: 2:23-cv-00538-GMN-BNW

**ORDER GRANTING IN PART MOTION
FOR DEFAULT JUDGMENT**

Pending before the Court is the Motion for Default Judgment, (ECF No. 14), filed by Plaintiffss Trustees of the Nevada Resort Association—International Alliance of Theatrical Employees and Moving Picture Machine Operators of the United States and Canada, Local 720, Pension Trust; Trustees of the Nevada Resort Association—International Alliance of Theatrical Stage Employees and Moving Pictures Machine Operators of the United States and Canada, Local 720, Wage Disability Trust; and Trustees of the Nevada Resort Association—International Alliance of Theatrical Stage Employees and Moving Picture Machine Operators of the United States and Canada, Local 720, Apprentice and Journeyman and Education Trust (collectively “Plaintiffs”). Defendant Shepard Exposition Company, Inc. did not file a Response. For the reasons discussed below, the Court **GRANTS in** Plaintiffs’ Motion for Default Judgment against Defendant.

I. BACKGROUND

The Plaintiff Trusts are labor-management multiemployer trusts created and maintained pursuant to Section 302(c)(5) of the Labor Management Relations Act of 1947, as amended (“LMRA”), 29 U.S.C. § 186(c)(5). (Compl. ¶ 6, ECF No. 1). Defendant acted as an employer within the State of Nevada employing persons who perform work covered by a collective

1 bargaining agreement (“CBA”) between Defendant and International Alliance of Theatrical
 2 Stage Employees and Moving Picture Machine Operators of the United States and Canada
 3 Local 720 (“Local 720”). (*Id.* ¶¶ 9, 11, 15, 16).

4 Plaintiffs brought this suit against Defendant because it allegedly breached the CBA and
 5 Trust Agreements, and violated the Employee Retirement Income Security Act of 1974
 6 (“ERISA”). (*See generally* Compl.). Under the CBA and Trust Agreements, Defendant is
 7 obligated to contribute to the IATSE Trust Funds on behalf of Local 270 and to make its books
 8 and records available for review by the Trust Funds to determine whether all required
 9 contributions have been made. (*Id.* ¶¶ 17–18); (CBA at 14, Ex. 13 to Mot. Default J., ECF No.
 10 14-1); (IATSE Pension Trust Agreement at 7, Ex. 2 to Mot. Default J., ECF No. 14-2); (IATSE
 11 Wage Trust Agreement at 7, Ex. 3 to Mot. Default J., ECF No. 14-3); (IATSE Training Trust
 12 Agreement at 13, Ex. 4 to Mot. Default J., ECF No. 14-4). Plaintiffs allege that Defendant has
 13 failed to contribute all required IATSE Trust Funds contributions and has failed to make its
 14 books and records available to the Trust Funds to determine whether all required contributions
 15 have been made. (Compl. ¶¶ 18–21).

16 Defendant failed to answer or otherwise appear in this case. Plaintiffs moved for entry
 17 of default, and default was entered by the Clerk pursuant to Rule 55(a) of the Federal Rules of
 18 Civil Procedure. (Entry Default, ECF No. 12). Plaintiffs now move for default judgment under
 19 Federal Rule of Civil Procedure 55(b).

20 **II. LEGAL STANDARD**

21 Obtaining default judgment is a two-step process governed by Rule 55 of the Federal
 22 Rules of Civil Procedure (“FRCP”). *See Eitel v. McCool*, 782 F.2d 1470, 1471 (9th Cir. 1986).
 23 First, the moving party must seek an entry of default from the clerk of court. FRCP 55(a).
 24 Entry of default is only appropriate when a party “has failed to plead or otherwise defend.” *Id.*
 25 After the clerk enters the default, a party must then separately seek entry of default judgment

1 from the court in accordance with Rule 55(b). Upon entry of a clerk's default, the court takes
 2 the factual allegations in the complaint as true, except those relating to the amount of damages.
 3 See *TeleVideo Sys., Inc. v. Heidenthal*, 826 F.2d 915, 917–18 (9th Cir. 1987) (per curiam).

4 In determining whether to grant default judgment, courts are guided by the following
 5 seven factors: (1) the possibility of prejudice to the plaintiff; (2) the merits of the plaintiff's
 6 substantive claims; (3) the sufficiency of the complaint; (4) the sum of money at stake in the
 7 action; (5) the possibility of a dispute concerning material facts; (6) whether the default was
 8 due to excusable neglect; and (7) the strong public policy favoring decisions on the merits.

9 *Eitel*, 782 F.2d at 1471–72.

10 III. **DISCUSSION**

11 As an initial matter, the Plaintiffs have met the first step of the two-step process for
 12 obtaining default judgment. Pursuant to FRCP 55(a), the Clerk of the Court correctly entered
 13 default against the Defendants because they have not appeared in this case. (See Entry Default,
 14 ECF No. 12). Thus, the Court, in its discretion, may order a default judgment based on a
 15 balance of the *Eitel* factors.

16 A. Possibility of Prejudice to the Plaintiff

17 A defendant's failure to respond or otherwise appear in a case "prejudices a plaintiff's
 18 ability to pursue its claims on the merits." See, e.g., *Nationstar Mortg. LLC v. Operture, Inc.*,
 19 No: 2:17-cv-03056-GMN-PAL, 2019 WL 1027990, at *2 (D. Nev. Mar. 4, 2019); see also
 20 *PepsiCo, Inc. v. Cal. Sec. Cans*, 238 F. Supp. 2d 1172, 1177 (C.D. Cal. 2002) ("If Plaintiffs'
 21 motion for default judgment is not granted, Plaintiffs will likely be without other recourse for
 22 recovery.").

23 Federal courts have exclusive jurisdiction for claims arising under ERISA, so denial of
 24 Plaintiffs' Motion would leave them without a remedy. 29 U.S.C. § 1132(e); see *Operating*
 25 *Engineers Health & Welfare Tr. Fund*, No. 4:22-CV-03004-KAW, 2023 WL 9231400, at *7

1 (N.D. Cal. Dec. 20, 2023), *report and recommendation adopted*, No. 22-CV-03004-HSG, 2024
 2 WL 150291 (N.D. Cal. Jan. 11, 2024). Defendant has failed to appear in this lawsuit and the
 3 Plaintiffs lack alternative avenues of recovery. Plaintiffs will therefore suffer prejudice if
 4 default judgment is not entered, and this factor weighs in favor of default judgment.

5 **B. Plaintiffs' Substantive Claims and the Sufficiency of the Complaint**

6 The second and third factors focus on the merits of Plaintiffs' substantive claims and the
 7 sufficiency of the complaint. *See Eitel*, 782 F.2d at 1471. These factors, often analyzed
 8 together, require courts to determine whether a plaintiff has "state[d] a claim on which [it] may
 9 recover." *PepsiCo*, 238 F. Supp. 2d at 1175. Courts often consider these factors "the most
 10 important." *Vietnam Reform Party v. Viet Tan – Vietnam Reform Party*, 416 F. Supp. 3d 948,
 11 962 (N.D. Cal. 2019). If a district court has "serious reservations" about the merits of a
 12 plaintiff's claims based on the pleadings, these factors weigh in favor of denying default
 13 judgment. *See Eitel*, 782 F.2d at 1472. "A claim has facial plausibility when the plaintiff
 14 pleads factual content that allows the court to draw the reasonable inference that the defendant
 15 is liable for the misconduct alleged." *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Bell*
 16 *Atlantic Corp. v. Twombly*, 550 U.S. 544, 556 (2007)). "Where the allegations in a complaint
 17 are not 'well-pleaded,' liability is not established by virtue of the defendant's default and
 18 default judgment should not be entered." *See Adobe Sys., Inc. v. Tilley*, 2010 WL 309249, at *3
 19 (N.D. Cal. Jan. 19, 2010).

20 Plaintiffs allege that Defendant failed to meet its obligations to provide requested
 21 documents and contribute monthly fringe benefit contributions to the Trusts as required under
 22 the CBA and Trust Agreements to which it is bound. (*See generally* Compl.). Because
 23 Defendant had default entered against it, the Court takes these facts as true. *See TeleVideo Sys.,*
 24 *Inc.*, 826 F.2d at 917–18. "Every employer who is obligated to make contributions to a
 25 multiemployer plan under the terms of the plan or under the terms of a collectively bargained

1 agreement shall, to the extent not inconsistent with law, make such contributions” 29
 2 U.S.C. § 1145. If the employer fails to do so, a plaintiff may bring an action under 29 U.S.C. §
 3 1132(d)(1) to recover the unpaid contributions. Therefore, Defendant is liable to the Plaintiffs
 4 for its unpaid contributions, interest, liquidated damages, and attorneys’ fees. *See* 29 U.S.C. §
 5 1132(g)(2). The second and third *Eitel* factors thus favor the entry of default judgment.

6 C. The Sum of Money at Stake in the Action

7 The fourth *Eitel* factor addresses the damages at stake in the action. *See Eitel*, 782 F.2d
 8 at 1471. The Court considers “the amount of money requested in relation to the seriousness of
 9 the defendant’s conduct, whether large sums of money are involved, and whether ‘the recovery
 10 sought is proportional to the harm caused by [the] defendant’s conduct.’” *Next Gaming, LLC v.*
 11 *Glob. Gaming Grp., Inc.*, 2016 WL 3750651, at *3 (D. Nev. July 13, 2016) (quoting *Landstar*
 12 *Ranger, Inc. v. Parth Enters., Inc.*, 725 F. Supp. 2d 916, 921 (N.D. Cal. 2010)). “If the sum of
 13 money at issue is reasonably proportionate to the harm caused by the defendant’s actions, then
 14 default judgment is warranted.” *Landstar Ranger, Inc.*, 725 F.Supp.2d at 921.

15 Though Plaintiffs assert that they are entitled to presume that Defendant owes \$6,330.98
 16 for each month since January 1, 2021, they only request an order compelling the Defendant to
 17 submit to an audit in order to determine the total amount owed by Defendant. (Mot. Default J.
 18 17:19–18:8). When Plaintiffs move for damages after the audit, those damages will be dictated
 19 by statute. ERISA states that, in cases like this one, courts shall award unpaid contributions,
 20 interest on the unpaid contributions, liquidated damages, reasonable attorneys’ fees and costs.
 21 29 U.S.C. § 1132(g)(2). So long as Plaintiffs’ final requested damages are supported by
 22 evidence from the audit, those damages will be reasonable and proportionate to the harm under
 23 the text of ERISA. *See id.* The Fourth *Eitel* factor therefore favors the entry of default
 24 judgment.

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1 **D. Possibility of a Dispute Concerning Material Facts**

2 The fifth *Eitel* factor evaluates the possibility of dispute as to any material facts in the
 3 case. *PepsiCo.*, 238 F. Supp. 2d at 1177. Once the Clerk of Court enters default, all well-
 4 pleaded facts in complaint, except those relating to damages, are taken as true. *Id.* Here,
 5 Plaintiffs filed a well-pleaded Complaint alleging the facts necessary to establish their claims,
 6 and the Clerk entered default against Defendant. Thus, no dispute has been raised regarding the
 7 material averments of the complaint, and the likelihood that any genuine issue may exist is not
 8 high. This factor therefore favors the entry of default.

9 **E. Excusable Neglect**

10 The sixth factor considers whether the defendant's defaults are due to excusable neglect.
 11 *Id.* If a defendant is "properly served with the Complaint, the notice of entry of default, as well
 12 as the papers in support of the instant motion," the default "cannot be attributed to excusable
 13 neglect." *Shanghai Automation Instrument Co. v. Kuei*, 194 F. Supp. 2d 995, 1005 (N.D. Cal.
 14 2001). It is unlikely that the defaults are due to excusable neglect in this case. Plaintiffs
 15 properly served Defendant and Defendant accepted service. (*See generally* Summons, ECF No.
 16 5). As a result, this factor weighs in favor of default judgment.

17 **F. Policy for Deciding on the Merits**

18 The final factor weighs against default judgment. As the Ninth Circuit explained in
 19 *Eitel*, "default judgments are ordinarily disfavored." 782 F.2d at 1472. "Cases should be
 20 decided upon their merits whenever reasonably possible." *Id.* But the existence of Rule 55(b)
 21 "indicates that this preference, standing alone, is not dispositive." *PepsiCo*, 238 F. Supp. 2d at
 22 1177. Defendant's failure to answer or otherwise respond to the complaint "makes a decision
 23 on the merits impractical, if not impossible." *Id.*

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1 **G. Conclusion Regarding the Eitel Factors**

2 Evaluating the *Eitel* factors as applied to this case, the Court finds that the majority of
 3 the factors support the entry to default judgment and concludes that the entry of default
 4 judgment against Defendant is appropriate.

5 **IV. DAMAGES AND INJUNCTIVE RELIEF**

6 After entry of default, well-pleaded factual allegations in the complaint are taken as true,
 7 except as to the amount of damages. *Fair Hous. of Marin v. Combs*, 285 F.3d 899, 906 (9th Cir.
 8 2002). To recover damages after securing a default judgment, a plaintiff must prove the relief
 9 it seeks through testimony or written affidavit. *Bd. of Trs. of the Boilermaker Vacation Trust v.*
 10 *Skelly, Inc.*, 389 F. Supp. 2d 1222, 1226 (N.D. Cal. 2005); *see Pepsico, Inc.* 238 F. Supp. 2d at
 11 1175 (citing *Televideo Sys. Inc.*, 826 F.2d at 917–18).

12 Plaintiffs seek a judgment requiring Defendant to (1) promptly submit to the audit
 13 requested by Plaintiffs for the period of January 1, 2021, through the present, and provide the
 14 necessary records to complete the audit, and (2) pay Plaintiffs attorneys' fees and costs totaling
 15 \$10,538.67.

16 **A. Audit**

17 Plaintiffs seek injunctive relief requiring an audit of Defendant's book and records from
 18 January 1, 2021, to the present in order to determine the amount that Defendant owes. (Mot.
 19 Default J. 6:16–17). The Supreme Court has held that where a collective bargaining agreement
 20 gives the Trustees of an employee benefit plan the right to audit an employer's books and
 21 records, it will be enforced. *Cent. States, Se. & Sw. Areas Pension Fund v. Cent. Transp. Inc.*,
 22 472 U.S. 559, 581 (1985). Here, pursuant to the Trust Agreements, Plaintiffs have the right to
 23 compel an audit to ensure compliance with the Agreements. (IATSE Pension Trust Agreement,
 24 Ex. 2 to Mot. Default J. at 7–8, ECF No. 14-2); (IATSE Wage Trust Agreement, Ex. 3 to Mot.
 25 Default J. at 7–8, ECF No. 14-3); (IATSE Training Trust Agreement, Ex. 4 to Mot. Default J.

1 at 13, ECF No. 14-4). Thus, Defendants are contractually obligated to submit to an audit of
2 their financial records to ensure its compliance with the Agreements. Accordingly, the Court
3 orders Defendant to submit to an audit of its records, which includes producing all outstanding
4 contribution reports.

5 **B. Damages**

6 Plaintiffs provide an estimated calculation of damages based on a remittance report from
7 April 2018 as Plaintiffs are entitled to do under the Trust Agreements. (IATSE Pension Trust
8 Agreement at 8, Ex. 2 to Mot. Default J., ECF No. 14-2); (ITASE Wage Trust Agreement at 8,
9 Ex. 3 to Mot. Default J., ECF No. 14-3); (IATSE Training Trust Agreement at 14–15, Ex. 4 to
10 Mot. Default J., ECF No. 14-4). However, “[i]n ERISA cases, courts may retain jurisdiction to
11 adjust the damages award following an audit.” *Operating Engineers Health & Welfare Tr.*
12 *Fund for N. California v. Capurro AG Sols., LLC*, No. 4:22-CV-03004-KAW, 2023 WL
13 9231400, at *11 (N.D. Cal. Dec. 20, 2023), *report and recommendation adopted*, No. 22-CV-
14 03004-HSG, 2024 WL 150291 (N.D. Cal. Jan. 11, 2024) (quoting *Bd of Trustees v. KMA*
15 *Concrete Constr. Co.*, Case No. 10-cv-5774-JCS, 2011 WL 7446345, at *6 (N.D. Cal. Dec. 20,
16 2011)) (recommending the district court retain jurisdiction to account for further delinquencies
17 discovered by an audit after proper showing by the plaintiff). Rather than award Plaintiffs
18 estimated damages at this time, the Court will retain jurisdiction over this matter pending a
19 timely audit to amend the judgment upon a proper showing by Plaintiffs of the actual amounts
20 owed.

21 **C. Attorneys' Fees and Costs**

22 Section 1132(g) of ERISA requires the Court to award Plaintiffs “reasonable attorneys’
23 fees and costs of the action” when Plaintiffs obtain a judgment in their favor or otherwise
24 obtain the relief sought. 29 U.S.C. § 1132(g)(2)(D). Similarly, the Trust Agreements provide
25 that Defendant must reimburse Plaintiffs for attorneys’ fees, audit fees, costs, and all other

1 expenses incurred in connection with the collection of delinquent contributions. (IATSE
2 Pension Trust Agreement, Ex. 2 to Mot. Default J. at 8); (IATSE Wage Trust Agreement, Ex. 3
3 to Mot. Default J. at 8); (IATSE Training Trust Agreement, Ex. 4 to Mot. Default J. at 13).

4 Here, Plaintiffs seek costs incurred in this matter in the amount of \$189.17. (Mot.
5 Default J. 8:10–12); (Urban Decl. ¶ 18, Ex. 1 to Mot. Default J., ECF No. 14-1); (Atty's Fees
6 and Costs at 1–2, Ex. 1-A to Mot. Default J., ECF No. 14-1). Plaintiffs also seek
7 reimbursements of attorneys' fees reasonably incurred by Plaintiffs' counsel in connection with
8 this action from January 3, 2023, through June 14, 2024, totaling \$10,349.50. (Atty's Fees and
9 Costs at 3–12, Ex. 1-A. to Mot. Default J.). Plaintiffs' counsel has submitted a declaration
10 summarizing the qualifications of and time spent by attorneys and paralegals in this matter,
11 along with their hourly rates and the actual billing records supporting all amounts requested.
12 (See generally Urban Decl., Ex. 1 to Mot. Default J.); (Atty's Fees and Costs, Ex. 1-A to Mot.
13 Default J.).

14 **1. Costs**

15 Plaintiffs seek reimbursement of costs in the amount of \$189.17. (Mot. Default J. 8:10–
16 12). Costs were incurred for service of complaint, printing, and postage. (Atty's Fees and Costs
17 at 1–2, Ex. 1-A to Mot. Default J.). These costs appear reasonable, and therefore, the Court
18 awards costs in the amount of \$189.17.

19 **2. Attorneys' Fees Incurred**

20 Under ERISA § 1132(g)(2), fee awards are mandatory, but courts should consider the
21 reasonableness of these fees. *Kemmis v. McGoldrick*, 706 F.2d 993, 997–98 (9th Cir. 1983).
22 The Ninth Circuit has articulated five factors that should be considered in determining
23 reasonable attorney fees: (1) the degree of the opposing parties' culpability or bad faith; (2) the
24 ability of the opposing parties to satisfy an award of fees; (3) whether an award of fees against
25 the opposing parties would deter others from acting under similar circumstances; (4) whether

1 the parties requesting fees sought to benefit all participants and beneficiaries of an ERISA plan
2 or to resolve a significant legal question regarding ERISA; and (5) the relative merits of the
3 parties' positions. *Hummel v. S.E. Rykoff & Co.*, 634 F.2d 446, 453 (9th Cir. 1980). These
4 factors are intended to guide the Court in its discretion, but none of the factors are dispositive;
5 any combination can support an award of fees. *Credit Managers Ass'n of S. Cal. v. Kennesaw*
6 *Lief & Acc. Ins. Co.*, 25 F.3d 743, 749 (9th Cir. 1994).

7 Here, the award of attorney's fees would deter other employers from becoming
8 delinquent on employee contributions, because fees can add greatly to the amount of unpaid
9 contributions. An award of fees further encourages employers to be more diligent in their
10 record keeping and prompt with their payment. Also, Plaintiffs' claim to compel the audit has
11 been adequately supported and the merits of their position are well-grounded. Accordingly, the
12 Court finds that the above factors weigh in favor of awarding attorneys' fees.

13 Once fees under ERISA are awarded, a court must calculate the lodestar amount to
14 assess the reasonableness of attorney's fees. *Credit Managers Ass'n of S. Cal.*, 25 F.3d at 750.
15 The lodestar amount is determined by "multiplying the number of hours reasonably expended
16 on the litigation by a reasonable hourly rate." *Id.* (internal quotations omitted). The Court will
17 consider the reasonableness of the hourly billing rate and hours billed in turn.

18 **a. Reasonableness of the Hourly Billing Rate**

19 To determine the appropriate lodestar amount, the reasonableness of the hourly billing
20 rate must be assessed. *Credit Managers Ass'n of S. Cal.*, 25 F.3d at 750. In doing so, a court
21 must look to the prevailing market rates in the relevant community for similar work by
22 attorneys of comparable skill, experience, and reputation. *Camacho v. Bridgeport Fin., Inc.*,
23 523 F.3d 973, 979 (9th Cir. 2008). Generally, the relevant community is the forum where the
24 district court sits. *Id.*

Here, Plaintiffs' claimed hourly range is as follows: a paralegal at \$125 per hour, an associate attorney at \$225 per hour and a partner attorney at \$310 per hour. (Urban Decl. ¶ 16(e)). Plaintiffs' hourly rates are within the range found reasonable in ERISA actions by other judges in the District of Nevada. *See, e.g., Bd. of Trustees of Constr. Indus. & Laborers Health & Welfare Tr. v. Bottom Line Constr.*, No. 2:23-CV-830-JCM-DJA, 2024 WL 3104519, at *5 (D. Nev. June 24, 2024). After reviewing Plaintiffs' billing records and considering the experience of counsel, the Court finds that the hourly rates are reasonable and consistent with the prevailing market rates in the District of Nevada.

b. Reasonableness of the Hours Billed

In order to assess whether the number of hours billed is reasonable, Plaintiffs must submit detailed records justifying the hours that have been expended. *Chalmers v. City of Los Angeles*, 796 F.2d 1205, 120 (9th Cir. 1986). Here, Plaintiffs' counsel billed a total of 49.2 hours from January 3, 2023, to June 14, 2024, incurring \$10,349 of fees. (Atty's Fees and Costs, Ex. 1-A to Mot. Default J.).

After reviewing Plaintiffs' declaration and billing records detailing the tasks completed and time spent in this matter, the Court finds the number of hours billed reasonable. The Court therefore awards Plaintiffs \$10,349.50 in attorneys' fees and \$189.17 in costs, for a total of \$10,538.67. These attorneys' fees and costs include only those incurred up to the date of filing of the instant motion. Because the Court retains jurisdiction over this matter, Plaintiffs can seek additional attorneys' fees and costs when they move for entry of additional damages after a completed audit.

V. CONCLUSION

IT IS HEREBY ORDERED that Plaintiff's Motion for Default Judgment, (ECF No. 14), is **GRANTED in part**. To the extent Plaintiffs seek to be preemptively awarded unpaid contributions, liquidated damages, and interest that may be found due in the forthcoming audit,

1 the Court DENIES that request. The Court retains jurisdiction to amend the judgment if the
2 audit finds that amounts are due and owed.

3 **IT IS FURTHER ORDERED** that Defendant must submit to an audit of its books and
4 records, including all outstanding contribution reports covering the period of January 1, 2021,
5 through the present.

6 **IT IS FURTHER ORDERED** that Plaintiffs be awarded reasonable attorneys' fees in
7 the amount of \$10,349.50, and reasonable costs in the amount of \$189.17.

8 **DATED** this 13 day of November, 2024.

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11 Gloria M. Navarro, District Judge
12 UNITED STATES DISTRICT COURT
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